
**Pune Vidyarthi Griha's
College of Science and Technology
F.Y.BMS SEM-I
Foundation of Human Skills**

**Date: 06/11/2023
Marks:75**

**(Time: 2 hrs & 30 mins)
Q.P. CODE: UBMSFSI.5.1**

N.B.

- (1) All questions are compulsory.
- (2) All questions have internal choice.
- (3) Draw neat diagrams wherever necessary.
- (4) Use of simple calculator is permitted.
- (5) Figures to the right indicate full marks.

Q.1.A]Match the following [any eight] 8 Marks

- | | |
|----------------------------------|--|
| 1. Task group. | a. Positive and negative Reinforcement |
| 2. Johari Window. | b. Perceptual error |
| 3. Friendship group. | c. Agreeableness |
| 4. Halo effect. | d. Informal ingroup |
| 5. Prenatal environmental | e. Hygiene Factors. |
| 6. Big Five models. | f. informal groups |
| 7. Postnatal Environment. | g. Open self |
| 8. Herzberg's two factor theory. | h. Environment before Birth |
| 9. Carrot & stick. | i. Drug abuse |
| 10. Stress. | j. Environment after birth |

Q.2.B] State whether the following statements are True or False [any seven] 7 Marks

1. The influence of peer group is great during adolescence.
2. Heredity refers to those Characteristics which we acquire from our parents.
3. Achievement orientation is about getting results.
4. The six thinking hats method was invented by Dr.Edward Bono.
5. Coercive power is derived from a person's ability to influence others through threats, punishments or sanctions.
6. When an organization adopts a new technology than employees need not be trained to use it.
7. Organizational development is not needed to meet the organizational goals.
8. Ego needs are not connected with awareness of self importance and recognition from others.

9. At committee meetings, decisions are not made based on the opinions of the committee members.

10. Work groups are unorganized group of people.

Q.2.A. Explain in brief Six thinking hats. **8**

B. Write a note on Postnatal Environment. **7**

OR

C. What do you mean by Individual behavior? Discuss the types of Individual individual differences. **8** Inter

D. Explain big five models of personality. **7**

Q.3. A. Explain work groups. Why do people join work groups? **8**

B. Describe the Stages of Group development. **7**

OR

C. What do you mean by organizational conflict? What are the causes leading to organizational conflict? **8**

D. What do you mean by Organizational conflict? What are the causes leading to organizational conflict? **7**

Q.4. A. Explain Maslow's Need Hierarchy Theory. **8**

B. Explain various types of Organizational cultures **7**

OR

C. Explain in brief McGregor's theory X and theory Y. **8**

D. What are the monetary ways of motivating employees? **7**

Q.5.A. Write a note on Kurt Lewin's model of organisational change and development. **8**

B. Explain the qualities of a Creative Person. **7**

OR

C. Write short notes (Any three) **15**

1. Attitude
2. Learning
3. Job Stress
4. MBO
5. Motivation

Thankyou