

**PUNE VIDYARTHI GRIHA'S  
COLLEGE OF SCIENCE & TECHNOLOGY**

**SAMPLE PAPER**

**F.Y.BMS (Unit Test-I)**

**Subject: - Foundation of Human Skills**

**Date:-**

Q.1] Multiple Choice Questions

1. \_\_\_\_\_ environment is the environment before birth.
  - a. Prenatal
  - b. Postnatal
  - c. Periegetic
  - d. Pre-birth
  
2. \_\_\_\_\_ is called as self centred understanding.
  - a. Ego centrisim
  - b. Self confidence
  - c. Self respect
  - d. Self care
  
3. \_\_\_\_\_ hat represents the emotions
  - a. White
  - b. Black
  - c. Yellow
  - d. Red
  
4. \_\_\_\_\_ of a person are people of a similar age and interest with whom they associate.
  - a. Friends
  - b. Peers
  - c. Family
  - d. Community
  
5. \_\_\_\_\_ refers to the customs and way of behavior that are common to the society.
  - a. Culture
  - b. Teachers
  - c. School mate
  - d. Friends
  
6. \_\_\_\_\_ are called as the carriers of heredity.
  - a. Elesomes
  - b. Chromosomes
  - c. Autosomes
  - d. Genes

7. Inter-individual difference refers to-
  - a. Difference in a particular characteristic among various individuals.
  - b. Difference among various characteristic possessed by the same person.
  - c. Kuder preference schedule.
  - d. Similarity among the various individuals
  
8. The concept of six Thinking Hats was invented by –
  - a. Dr. Edward De Bono
  - b. Dr. Andrew Watson
  - c. Galileo
  - d. Henry Fayol
  
9. At this stage of group development, there is high degree of conflict within the groups, this stage is –
  - a. Storming stage.
  - b. Performing Stage.
  - c. Forming Stage.
  - d. Norming Stage
  
10. In carrot and stick theory –
  - a. Focus at lower level needs
  - b. Avoid responsibility
  - c. Carrot means positive reinforcement or rewards and stick means punishment
  - d. More Power at higher level
  
11. The order of Maslow's hierarchy of needs, from bottom to top, is...
  - a. Safety, Belonging-Love, Self-Actualization, Self-Esteem, and Physiological
  - b. Psychological, Security, Happiness, Ego, and Self-Realization
  - c. Physiological, Safety, Belonging-Love, Self-Esteem, and Self-Actualization
  - d. Physiological, Safety, Belonging-Love, Self-Esteem, and Self-Actualization
  
12. Who has given the hierarchy of needs hierarchy theory of motivation?
  - a. Abraham Maslow
  - b. David McClelland
  - c. Victor Vroom
  - d. Frederick Herzberg
  
13. An informal group is –

- a. An association of persons that is neither formally structure nor created by the organization
- b. A formal group that is intentionally created by organization to perform a specific task
- c. It is made up of individuals who report directly to a given manager.
- d. It is made up of individuals who report directly to a given Supervisor.

14. For being successful an individual needs, IQ, EQ, and –

- a. PQ
- b. CQ
- c. SQ
- d. VQ

15. Verbal tests include use of –

- a. Words or language
- b. Humility
- c. Identical twins
- d. Body language

16. Attitude last long, and –

- a. It is difficult to change them
- b. It is easy to change them
- c. They are always favorable
- d. They are unfavorable

17. If the communicator is physically attractive and he has a good personality and knowledge about the topic, then –

- a. People get bored
- b. People like to listen to him
- c. People hardly listen to him
- d. People ignore him

18. The term “authoritarianism” means

- a. Introverts
- b. Reference group
- c. Demanding strict obedience of authority and rules
- d. Extroverts

19. The three stages of the change process are:

- a. Unfreezing, adjustment, and refreezing.
- b. Adjustment, unfreezing, and refreezing.
- c. Adjustment, unfreezing, and re-adjustment.

d. Adjustment, re-adjustment, and unfreezing.

20. Transformational change is often carried out:

- a. By middle managers.
- b. Top down.
- c. Bottom up.
- d. After extensive consultation.

\*END\*

Galileo